



EMPLOYMENT OPPORTUNITY

PSR/CRM Administrator

Acheson, AB – Western Region
Reference Number: PSCR-14415-090622

*SMS Equipment Inc. supplies equipment parts and service to the **construction, forestry and mining** industries and **utility** product users. It was created to provide customers with integrated solutions and to expand our service capabilities as a **nationwide** organization.*

The Role:

Reporting to the Manager, Product Support, you will work with various positions in the company to help implement and administer the CRM System as well as work with the Product Sales Representatives to develop and run sales reports applicable to the PSR group. You will proactively research, recommend and implement enhancements to the CRM System and PSR reporting system.

Additionally you will be responsible for the following:

- Supporting the PSR Group to develop and market new product support lines.
- Coordinating price schedules and participating on manufacturer committees.
- Analyzing, preparing and maintaining all aspects of the Product Sales Parts Pricing.
- Participating in the development and marketing of new products.
- Reviewing and providing weekly and monthly reports.
- Providing regular training to insure the CRM system is being used to its fullest extent.

Qualifications:

- Formal training in marketing or related university or technical degree.
- Minimum five to seven years experience in an industrial equipment environment.
- Experience in developing new product markets.
- Knowledge of parts sales contracts.
- Advanced user of Microsoft suite of products, including Excel and Access
- Must possess good oral and written communication skills as well as excellent interpersonal skills.
- Strong working knowledge of PFW and eXtend.

*This is a very exciting time to be a part of **SMS Equipment Inc.** We are one of the largest Komatsu dealers in the **world** and believe our continued growth is a result of our highly skilled and engaged employees who deliver **excellence** in the workplace. If you are interested in working for a very dynamic company where your input, your ideas and your participation is valued, apply today. Our growth means **your success**.*

Apply today

Qualified applicants are invited to submit their resume by e-mail or fax, quoting reference number **PSCR-14415-090622**, to:

E-mail: jobs@smsequip.com
Fax: (780) 451-2646

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